

2Q 2011 INVENTORY ANALYSIS - CHATHAM COUNTY

SINGLE FAMILY HOME/TOWNHOME ANALYSIS - CHATHAM COUNTY

AVAILABLE MLS	
CHATHAM COUNTY	
TOTAL	712
\$0-\$99,999	44
\$100,000-249,999	194
\$250,000-499,999	275
\$500,000-\$999,999	170
\$1,000,000-\$2,499,999	24
\$2,500,000-\$4,999,999	4
\$5,000,000-	1

CLOSED (PAST 6 MONTHS)	Jul-11
CHATHAM COUNTY	
TOTAL	283
\$0-\$99,999	32
\$100,000-249,999	97
\$250,000-499,999	117
\$500,000-\$999,999	37
\$1,000,000-\$2,499,999	0
\$2,500,000-\$4,999,999	0
\$5,000,000-	0

CLOSED BLDR INV FOR 2Q*
CHATHAM COUNTY
76

AVG CLOSINGS/MTH	MOS. OF SUPPLY	YRS OF SUPPLY
72.50	8.25	0.69
5.33	12.00	1.00
16.17	14.10	1.18
19.50	27.57	2.30
6.17	#DIV/0!	#DIV/0!
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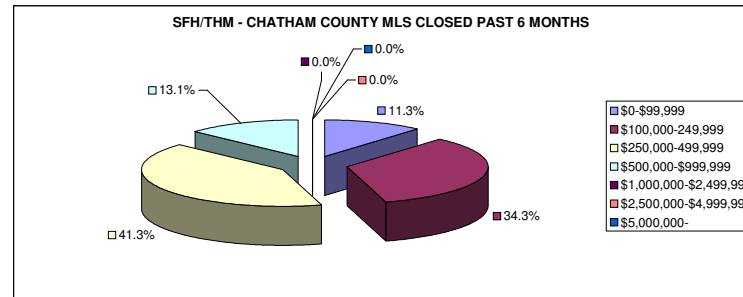
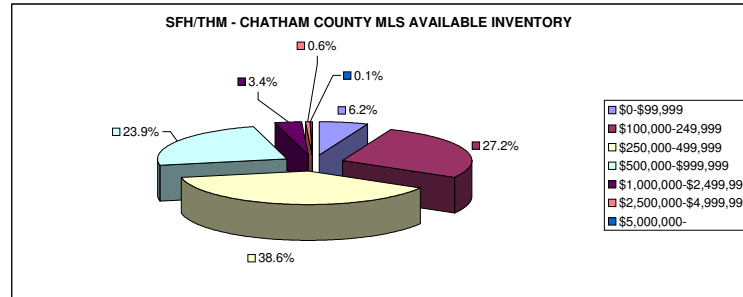
BUILDER INVENTORY*	TOTAL INVENTORY	MOS. OF SUPPLY	YRS OF SUPPLY
229	941	12.98	1.08

SHORT SALES	16	SS AS A % OF AVAIL INV	2.25%
IN FORECLOSURE PROCESS	2	REO'S AS A % OF AVAIL INV	0.84%
REO'S	4		
	<u>6</u>		

SHORT SALES	10	SS AS A % OF CLOSED SALES	3.53%
IN FORECLOSURE PROCESS	0	REO'S AS A % OF CLOSED SALES	5.65%
REO'S	16		
	<u>16</u>		

BUILDER SINGLE FAMILY HOMES*	
FINISHED AND VACANT	61
UNDER CONSTRUCTION	130
MODELS	21
TOTAL BUILDER SFH INV	212
BUILDER TOWNHOMES*	
FINISHED AND VACANT	15
UNDER CONSTRUCTION	0
MODELS	2
TOTAL BUILDER TOWNHOME INV	17
TOTAL BUILDER INVENTORY SFH+TWNH	229

CLOSED BUILDER SFH INV*	69
CLOSED BUILDER TWNHM INV*	7
TOTAL CLOSED INV SFH+TWNH	76



*METROSTUDY 2Q 2011

Produced by Sean Mena, CB Advantage New Homes