

## 2Q 2011 INVENTORY ANALYSIS - WAKE COUNTY

### SINGLE FAMILY HOME/TOWNHOME ANALYSIS - WAKE COUNTY

AVAILABLE MLS	
WAKE COUNTY	
<b>TOTAL</b>	<b>7478</b>
\$0-\$99,999	358
\$100,000-249,999	3546
\$250,000-499,999	2653
\$500,000-\$999,999	774
\$1,000,000-\$2,499,999	126
\$2,500,000-\$4,999,999	20
\$5,000,000-	1

CLOSED (PAST 6 MONTHS)	Jul-11
WAKE COUNTY MLS	
<b>TOTAL</b>	<b>4988</b>
\$0-\$99,999	415
\$100,000-249,999	2661
\$250,000-499,999	1581
\$500,000-\$999,999	308
\$1,000,000-\$2,499,999	23
\$2,500,000-\$4,999,999	0
\$5,000,000-	0

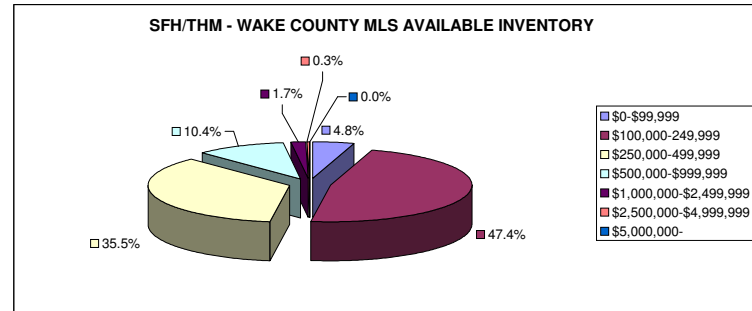
CLOSED BLDR INV FOR 2Q*
WAKE COUNTY
<b>823</b>

AVG CLOSINGS / MTH	MOS. OF SUPPLY	YRS OF SUPPLY
1105.67		
69.17	5.18	0.43
443.50	8.00	0.67
263.50	10.07	0.84
51.33	15.08	1.26
3.83	32.87	2.74
0.00	#DIV/0!	#DIV/0!
0.00	#DIV/0!	#DIV/0!

BUILDER INVENTORY*	TOTAL INVENTORY	MOS. OF SUPPLY	YRS OF SUPPLY
<b>2231</b>	<b>9709</b>	<b>8.78</b>	<b>0.73</b>

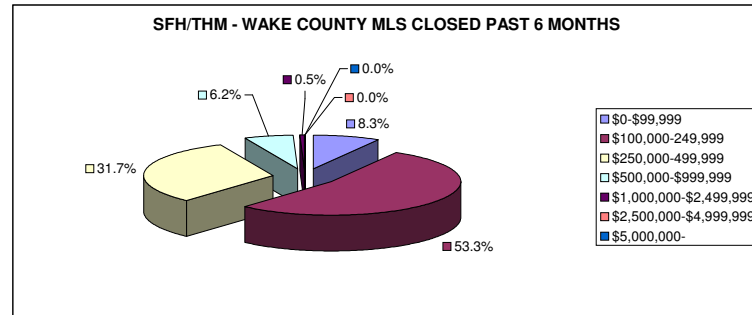
SHORT SALES	360
IN FORECLOSURE PROCESS REO'S	46 162 <u>208</u>
SS AS A % OF AVAIL INV	4.81%
REO'S AS A % OF AVAIL INV	2.78%

SHORT SALES	182
IN FORECLOSURE PROCESS REO'S	38 406 <u>444</u>
SS AS A % OF CLOSED SALES	3.65%
REO'S AS A % OF CLOSED SALES	<b>8.90%</b>



BUILDER SINGLE FAMILY HOMES*	
FINISHED AND VACANT	724
UNDER CONSTRUCTION	784
MODELS	122
<b>TOTAL BUILDER SFH INV</b>	<b>1630</b>
BUILDER TOWNHOMES*	
FINISHED AND VACANT	262
UNDER CONSTRUCTION	279
MODELS	60
<b>TOTAL BUILDER TOWNHOME INV</b>	<b>601</b>
<b>TOTAL BUILDER INVENTORY SFH+TWNH</b>	<b>2231</b>

CLOSED BUILDER SFH INV*	624
CLOSED BUILDER TOWNHM INV*	199
<b>TOTAL CLOSED INV SFH+TWNH</b>	<b>823</b>



\*METROSTUDY 2Q 2011

Produced by Sean Mena, CB Advantage New Homes